



**Chemical Products Industries, Inc.** 7649 SOUTHWEST 34th Street • OKLAHOMA CITY, OK 73179 • Tel: (405) 745-2070 • Fax: (405) 745-2276

July 1, 2011

Matt Mountain  
NexGen Consultants  
665 Balbriggan Court  
Cincinnati, OH 45255

Dear Matt,

We would like to thank you and your team for helping Chemical Products Inc. with the setup of our Salesforce.com application. You were very helpful in determining the correct Salesforce.com licensing model for us and helped us work with Salesforce.com to ensure that all of our functionality could be done within Professional Edition.

The speed to which you and your team learned our business exceeded our expectations and the prototype that you developed early in the project helped us see what our final solution could look like. While I was initially concerned that the prototype might be a throw away, your team quickly adapted it and turned it into our final solution.

I would highly recommend your company to anyone looking to get started with Salesforce.com. Your expertise in Business Analysis and Client Communication truly sets you apart from your competitors.

Thank you,

A handwritten signature in black ink that reads "Floyd Farha". The signature is fluid and cursive, written in a professional style.

Floyd Farha  
President  
Chemical Products, Inc.