

SunChemical®

a member of the DIC group



Sun Chemical Corporation
5000 Spring Grove Avenue
Cincinnati, OH 45232
USA

T +1 513 830 8500
F +1 513 830 8809

www.sunchemical.com

April 16, 2012

Dear Randy,

Now that we have finished up Step I of our Salesforce.com deployment that went to approximately 150 users, I wanted to provide you with a letter talking about the quality of work that your team did. As you know, we selected NexGen after looking at other larger Salesforce.com partners because of the quality of your people and your flexibility. We needed a company that could quickly adapt to our needs and meet the tight timeframes that we placed on this project.

The rollout of the Sales Cloud to our team went very well, everything from the requirements gathering, design, configuration, implementation and training. Your Step I and Step II process worked very well and it enabled us to start working with the application early in the process, which helped the users get comfortable with the final solution.

As we progress into Phase II, we look forward to working with your team. I highly recommend your organization to anyone looking for a quality Salesforce.com partner.

Thank you,

A handwritten signature in black ink that reads "Bryan Schatzman". The signature is fluid and cursive.

Bryan Schatzman
CIO

