

January 27, 2013

NexGen Consultants
665 Balbriggan Court
Cincinnati, OH 45255

Dear Matt,

It is my pleasure to thank you and recommend the work that NexGen completed for EPIC Technologies. We worked directly with Nikki Smith on our project. She was dependable, responsive and easy to work with. In addition, she was very flexible and able to adjust to our needs as the project moved along. We were able to:

- Create Revenue and Quantity Schedules
- Track and measure the average length of each Sales Stage.

NexGen took the time to understand our challenges and was very flexible when it came to changes we required throughout the process. Our project was completed in a timely manner and our employees are user adoption is going very well. We are happy to recommend NexGen as a Salesforce.com partner.

Sincerely,



Don McCormick

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