



July 8, 2016

**Matt Mountain
NexGen Consultants
PO Box 541081
Cincinnati, OH 45254**

Dear Matt,

Our project with your team is complete, and I would like to take this opportunity to commend your team for the work that was done. Crane Group/ Able Roof is Central Ohio's leading provider of residential and commercial roofing services. We felt our configuration was unique to our business model and NexGen understood this and worked to tailor a solution that fit our needs. We are using the Sales Cloud and Partner Community licenses to drive our sales processes.

NexGen is an excellent Salesforce partner. We feel very confident in recommending your consulting services to other companies who are looking to implement Salesforce.

Sincerely,

**Kevin Kuhlwein
kkuhlwein@cranegroup.com
Crane Group**